

Think you can't enhance desktop productivity and security while cutting costs. Think again. Think Open Source.

GET THE FACTS.

The True Cost of Open Source: Open Source Desktop & Productivity Tools

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CHAPTER 1: Overview

While many organizations have simply surrendered to the headaches and high-costs of licensed proprietary software, today's forward-thinking business and government leaders are increasingly turning to Open Source solutions in their datacenters, at the desktop level and on the Web. Why? Free- or low-cost Open Source desktop solutions can help you:

- » Drive Productivity
- » Improve Security
- » Cut Costs

It is possible to free yourself from the exclusive hold of expensive proprietary solutions. Don't be swayed by rumors or misinformation. Get the facts about the true cost of Open Source productivity tools straight from the experts. And read on to see how Open Source can help you save money while enhancing performance and security across your organization.



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in 3 min

CHAPTER 2: THE TRUE COSTS

The secret is out: Microsoft® Office is not the only choice when it comes to productivity suites – and it may not be the best choice for your organization. StarOffice™, StarSuite™ and OpenOffice.org are just a few examples of Open Source desktop software that are helping both business enterprises and federal agencies slash overall costs and improve productivity without sacrificing security.

But what are the true costs of moving from Microsoft Office to an Open Source solution? Obviously, licensing costs will be significantly less when deploying a low or no cost office suite as compared to a proprietary solution. Spending just \$25 per seat for StarOffice versus \$400 per seat for Microsoft Office makes a compelling argument for moving to Open Source. But measuring overall office productivity expenses, including migration, training, system administration and more must be factored into the decision making process, as do potential security and interoperability concerns. Luckily, we've done our research and have the numbers to prove it.

CHAPTER 3: OPEN SOURCE DESKTOP & PRODUCTIVITY SUITES

Open Source desktop tools and productivity suites make it possible to deliver the highest levels of productivity, security and interoperability while streamlining IT maintenance in even the most complex disparate environments. However, when it comes to transitioning from familiar proprietary solutions, like Microsoft Office, to Open Source solutions, sometimes hard numbers make the best arguments.

As office suites are an integral part of any organization's workflow, replacing desktop productivity tools goes well beyond simply installing new software. Calculating licensing, administration, hardware upgrades and more can make transitioning away from Microsoft Office seem daunting. But when you really run the numbers, the choice between Microsoft Office and Open Source desktop productivity suites is clear. For a typical company

5 with 1,000 desktops:

- » StarOffice and OpenOffice.org have significantly lower (up to 80%) licensing costs than Microsoft Office.
- » StarOffice yields a cost savings of 40% over Microsoft Office over a period of 3 years.
- » OpenOffice.org yields a savings of 32% over Microsoft Office over a period of 3 years.

Other factors to consider:

- » As newer versions of Microsoft Office support only the latest releases of Windows, deploying Microsoft Office may require costly PC upgrades.
- » Both StarOffice and OpenOffice.org work with older versions of Windows, making hardware upgrades to run Windows unnecessary.
- » Costs for migrating old documents and templates to an Open Source office

suite are less than \$11,000 for a company with 50,000 Microsoft Office documents.

- » Microsoft Office attracted seven (7) times more security vulnerabilities than Open Source office suites.

Chapter 4: STAROFFICE AND MORE

Drive productivity, enhance security and cut costs across your organization with the following Open Source desktop and productivity solutions:

StarOffice™: A full-featured office productivity suite (that is also compatible with Microsoft Office), at just a fraction of the cost, StarOffice runs on Windows, Mac, Solaris and Linux while supporting industry standards like OpenDocument Format (ODF), PDF, HTML and FLASH. With StarOffice, you get powerful and integrated word processing, spreadsheet, presentation, drawing and database capabilities without high licensing fees or traditional vendor lock-ins. StarOffice comes bundled with the Sun Java™ Desktop System Configuration Manager, which helps further reduce migration and administration costs.

Sun Java™ Desktop System: The Sun Java Desktop System is a secure and comprehensive enterprise desktop software solution that combines the best of Open Source innovation with significant contributions from Sun. Java Desktop System is a major component of the Solaris 10 Operating

System, x86 and SPARC architecture editions. Sun customers have the option of deploying the same desktop environment on Sun workstations, Sun Ray ultra-thin clients, as well as a broad range of non-Sun notebook and desktop systems with standard x86-based architectures.

[OpenOffice.org](https://www.openoffice.org): A free, Open Source, multi-lingual and multi-platform productivity suite, OpenOffice.org works with many different operating systems and is fully supported by Sun.

Chapter 5: Learn More

Contact us to learn more about the true cost of Open Source today.

Click here for a complete list of the Open Source reference material, products and communities mentioned in this eBook.

